



## Welcome to the first newsletter of 2011

We have had a spectacular 2010, and we have experienced an extremely busy start of 2011 with an overwhelming interest in the new SiteManager 3129 that we announced in November, and which features the ability to plug in a standard 3G/GPRS option for getting Internet access.



Over the holidays we have worked intensively to process the valuable input from our customers; where the dominant feedback has been that it should be even easier to setup the SiteManager.

We are therefore proud to pre-announce the **SiteManager Setup Assistant** which has been added to the configuration web GUI. The Setup Assistant will lead you through the 5 basic steps of setup, while explaining and suggesting settings.

The Setup Assistant also validates your entries, and ensures that you get notified to fix any missing or faulty settings. The Setup Assistant not only ensure that new customers gets started much faster; it also makes it much easier for existing customers to install or reconfigure SiteManager without having to memorize the steps or reach for manuals.

The Setup Assistant will be launched in February 2011

## GateManager BASIC - What is it?

Last year we also introduced the **GateManager BASIC** concept with great success, and we have had questions from existing customers about where it differentiates from the standard GateManager ENTRY and ENTERPRISE solutions.

In reality GateManager BASIC represents a GateManager server configuration where all devices, (LinkManager, SiteManager and Agents) auto-attaches. That means newly connected SiteManagers and associated device agents, instantly appear in the LinkManager client without having to approve them on the GateManager.

Subsequently a new customer can get started with the Secomea solution by only having to learn about LinkManager and SiteManager. The GateManager component is completely transparent to the user and in fact a GateManager administrator account is not even part of the GateManager BASIC concept.

We offer a GateManager BASIC account free of charge to all new customers along with a free LinkManager account. You only pay for the SiteManager. The FastTrack BASIC guide leads you through the installation of the SiteManager and the LinkManager; and we experience that most people manage to get online with their equipment within an average of 15 minutes from start of the installation.

The GateManager administrator account can then be purchased later if it is desired to exploit the full potential of the GateManager server, such as organizing equipment in domains, backup configurations, view audit logs and administer LinkManager accounts.

